

# EXCI

#### Streamline > Convert > Succeed

#### A Powerful **CRM** for Business Growth



### **About Us**

At " TEXON CRM ", we believe in one simple mantra :

#### "Streamline, Convert, Success."

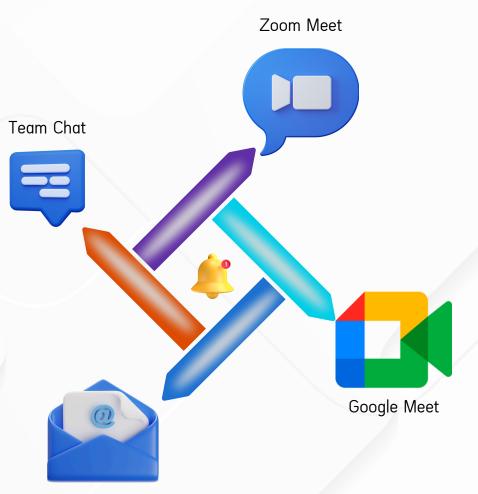
Our CRM solution is designed specifically for small and medium-sized enterprises (SMEs) to simplify and optimize every aspect of your business operations.

Our integrated client portal centralizes all client requests and files in one unified platform, making it easy to manage interactions, respond promptly, and deliver exceptional service. This unified approach leads to improved efficiency, better client relationships, and a higher conversion rate.

By choosing TEXON CRM, you're investing in a tool that drives productivity, fosters growth, and sets you on the path to success. Experience the difference with TEXON CRM, where we help you streamline processes, convert leads, and achieve your business goals with confidence.



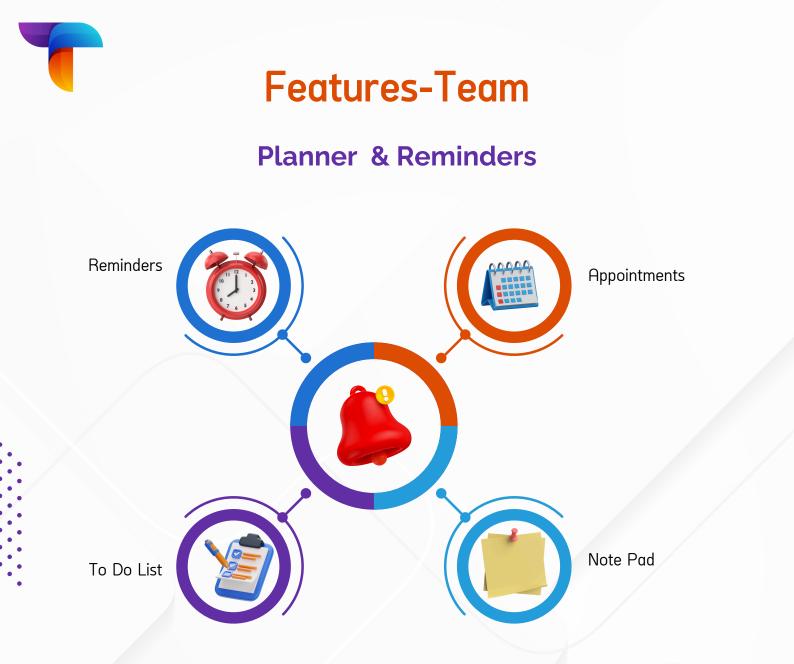
#### All Communication- One Place



E-Mail



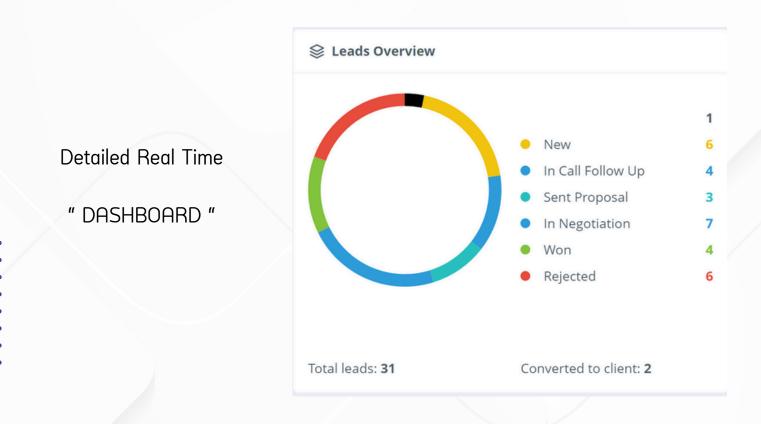




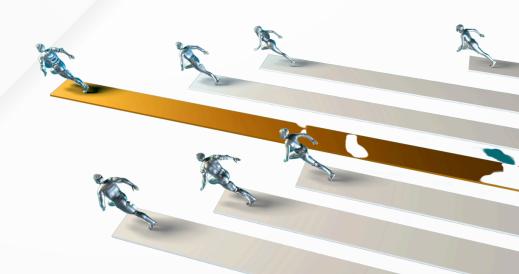
- Calender of Appointments
   (Hourly daily, weekly Monthly)
- Add Reminders ( Call Backs, client Follow Up )
- Note pad & To Do list to Organize



#### Leads Management & Tracking

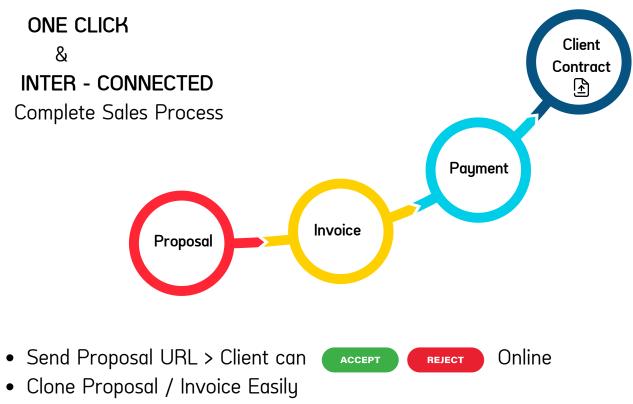


- Allocate leads to Team Members
- List & Kanban View Available
- Labeling leads
- Import Bulk Leads
- Collect Leads from Web Form & Connect to TEXON CRM

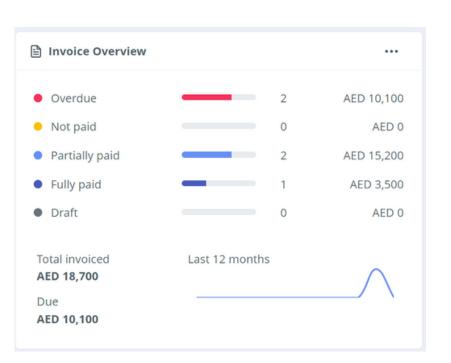




**Sales** 



• 1 Click Email Invoice

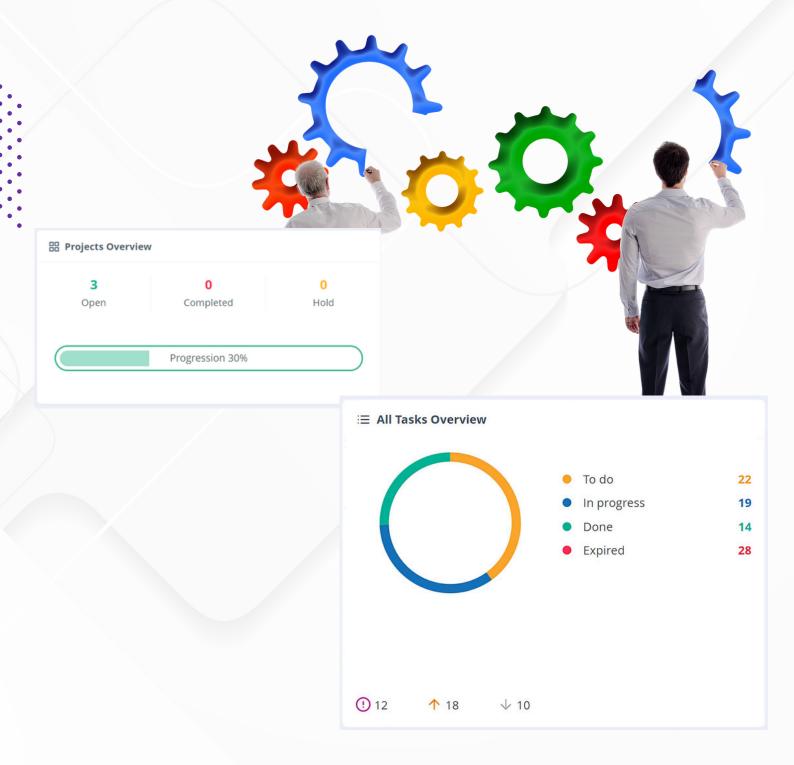


Detailed Real Time " Dashboard "



#### **Projects & Tasks**

- Project Milestones
- Gantt View of tasks
- Timers Start & End for each tasks
- Team Collaboration , Allocation & Monitoring of tasks





#### Attendance & Leave



• Staff Clock - In & Out



- Attendence tracking
- Leave Types & application Approval Process



• Announcements of information or News

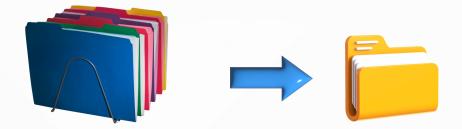


• File Folders





## **Features-Client**



- Unified & Individual Client Portal at ONE PLACE
- Each Client Portal Consist of
  - Client Side Contact Person Details
  - Projects & Tasks
  - Proposals
  - Invoices
  - Estimates
  - Contracts
  - File Folder ( only that Client Documents )
  - Expenses ( on Client Project)
  - Appointments





## **Modules - Others**

- Asset management Package
- Recruitment Management Package
- Fleet Management Package
- Purchase Management Package
- Accounting & Book Keeping Management Package

# Why Choose Texon -CRM ?

- User Friendly & Simple
- Well Organized Lead Management without Spillage
- Prompt Client support leads to Client Satisfaction
- Maintain Accurate stronger client relationships
- Improved Efficiency and Productivity
- streamlining your business processes
- Enhanced Decision-Making



## **TEXON CRM**

Powered By RAIMS Digital Technolgoies

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